

Career Services Center | Coppin State University | 2500 West North Avenue | Baltimore, MD 21216 410.951.3919 | f.410.951.3920 | careerdev@coppin.edu | www.coppin.edu/careerservices

References

BASICS

- References should always be included when an advertisement specifically calls for them; however, references should ALWAYS be on a separate document from your resume.
- Include 3-5 professional references who can comment specifically on your work ethic, academic achievement, or involvement in community service, volunteerism, or organizations.
- Include your name and contact information as it appears on your resume.
- Include the header-References (See Sample)

REFERENCE PAGE CONTENT

- Name of person with courtesy title (Ms., Mr., Dr., Prof.)
- Position title
- Company/Organization
- Mailing Address
- Telephone Number
- E-mail address

SUGGESTIONS

- Do not use personal references (friends, family).
- Be sure to ask the individual for permission before listing them as a reference.
- Keep references informed of your goals by providing them with a current resume and description of what types of positions you are considering. References will then be able to offer a potential employer more information about your achievements and involvement.
- Always ask a reference what information can be included on your reference page (home or work address, home or work phone number, e-mail).
- Be sure to keep your references informed of your job search progress.
- Send your references a note when you get a job to share your good news and to thank them for acting as a reference for you.
- After your job search is complete, maintain contact with your references in case you need to use them again in the future.

Whom Should You Ask?

- Former/Current Supervisors
- Professors
- Academic Advisors
- Contacts from Volunteer Work
- Mentors
- Customers/Clients
- Colleagues
- Coaches

Natalie L. Knight

555 Third Street · De Pere, WI 54115 · (920) 337-5555 · nknight00@student.coppin.edu

REFERENCES

Ms. Stephanie Dawson Public Relations Coordinator Promotions Management Incorporated 555 Some Street Green Bay, Wisconsin 54301 (920) 555-1234 Stephanie.dawson@pmi.com

Ms. Diedre Collins Director of Communications United Way of Charles County 3456 H Street Washington, DC 20123 (202) 555-5432 Diedre.Collins@ccunitedway.org

Mr. David Smith Marketing Specialist Sargento Cheese 8765 Another Street Plymouth, NJ 55555 (330) 555-8989 David.Smith@sargentocheese.com

Dr. Abigail Turner Professor of Communications 123 Boyle Hall Georgia State University St. Augusta, GA 54115 (678) 444-1221 Abigail.Turner@georgia.edu